

## Webinar Wednesdays begin at 1:00pm Eastern

## **FEBRUARY**

**February 1:** Think HOW Before How Much: A Donor-Participatory Approach to Solicitation *Dan Shepard* 

**February 8:** Develop Campaign Communications That Inspire New and Long-Time Donors *Jennie Winton* 

**February 15:** Leveraging Your Multigenerational Team: How to Recruit, Retain and Inspire for Maximum Fundraising Success *Martha Schumacher, CFRE, ACFRE, MInstF* 

## MARCH

March 1: Major Gift Fundraising 102 in 2023 Amy Eisenstein, ACFRE

March 15: Go Micro, Tiny Events, Big Impact *Lisa Stueckemann, MNA, CFRE* 

March 29: How to Build a Successful Fundraising Campaign Strategy Joi Bass

## APRIL

April 12: How to Secure the Donor Meeting Robin Kasel, CFRE

April 26: Courting Gen Z: Understanding Gen Z as Donors Allison Quintanilla Plattsmier, Ed.D., CFRE, CAP, ACNP

Each webinar offers 1.0 CFRE education point



## MAY

May 10: Ten Tips for How to Build a Strong Team that Avoids Burnout *Shannon Bowen* 

May 24: Volunteers: How to Devise, Advise, and Utilize Heather Butler

May 31: Vibrant Options for Giving! Get Clear! Marcy Heim, CFRE

### JUNE

June 7: High-Reliability Fundraising: Safeguard Philanthropy by Understanding Individual Donor Motivation *Melissa Robinson, DHA* 

June 14: Capital Campaigns Andrea Kihlstedt

June 21: What Are Major Grants and How They Can Propel Your Work? Susan Schaefer

## JULY

July 12: Leveraging a Volunteer Cabinet for Campaign Success Whitney Anderson

July 26: They're Not Users, They're People: Five Ways to Improve Your Website Engagement Right Now Jarrett Way

## AUGUST

August 9: If You Can Do Laundry, You Can Map a Logic Model to Better Tell Stories Julianne Buck. CAP

August 16: Where Are Bill Gates and Other Philanthropists When We Need Them? Debra Thompson



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August 23: Equip Your Board To Be Effective, Fluent Brand Ambassadors *Meg Tripp* 

#### SEPTEMBER

September 6: What Sponsors Are Looking For In Partners Chris Amos

September 20: State of Online Fundraising 2023 *Mike Snusz* 

## OCTOBER

October 4: How To Move Towards Ethical and Human-Centric Al Meena Das

October 25: Why Naming Rights Work Mari Linn Wise

#### **NOVEMBER**

November 8: End of Year Fundraising Laura Fredricks

**November 15:** Donor Stewardship: The Secret to Raising Lots of Funds *Alison Baldree, CNP, CFRE* 

November 29: How to Successfully Launch A Digital Fundraising Campaign For Your Nonprofit Julia Campbell

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