



Learning Grove – *Nurturing Lifelong Success*

Seeking Vice President of Advancement

Open due to incumbent moving out of state

Organization Eighteen months ago, Children, Inc. and Cincinnati Early Learning Centers joined forces and rebranded as Learning Grove (LG). This collaboration has exponentially increased the respective partners' ability to nurture lifelong successes for children and students, families, professionals, and the community. Operating on a growing \$16MM annual budget and team of 300 professionals working on both sides of the Ohio River, LG serves a racially and socioeconomically diverse population of nearly 7,000 children, youth, and families. To learn more, <https://www.learning-grove.org>

Position The Vice President of Advancement is one of five senior executives reporting to and partnering with a progressive CEO to develop strategy, mission-impact, and high-level community leadership. Principal responsibility is to significantly raise LG's visibility and charitable investments for its vision with a team of three professionals – Director of Donor Relations, Major Gifts Officer, and Development Coordinator.

Opportunity The new VP will have the opportunity to attract an experienced fundraiser to fill the recently available Major Gifts position. The new advancement team will build upon the groundwork laid by the incumbent who soon will be moving across country and upon the rich history of LG's two founding organizations bridging Northern Kentucky and Southwest Ohio.

Qualifications The successful candidate must demonstrate an absolute genuine passion for the LG mission and vision - <https://www.learning-grove.org/page/our-mission-and-vision>. Only then will these important attributes be considered: exemplary communications ability and skills to deliver inspiring and articulate messages – orally and written - encouraging charitable investments in the children and families benefiting from LG's programs and services; superior track record of raising friends and major gifts; proven record of shaping and projecting financial goals and tracking performance; diplomatic and collaborative approach to working with Board leaders, other volunteers, colleagues, and staff; strong time management skills in order to meet simultaneous deadlines; experience and respect for the value of technology and software; and a bachelor's degree, studies in philanthropy helpful.

Application Confidential applications will be reviewed and acknowledged as received. Preference will be given to candidates who provide compelling letters describing why they are ideally suited to join Learning Grove as its Vice President of Advancement; inspiring resumes will be helpful. Deadline: 8 a.m. Friday, 11 June 2021. Email letters of application to jenny@theyunkergroup.com. Hard copies, not necessary, may be mailed to LG Search, The Yunker Group, 6600 Clough Pike, Cincinnati, Ohio 45244.