



Development Manager

- Louisville, KY, USA
- Full-time

Company Description

JDRF is the leading global organization focused on type 1 diabetes (T1D) research. JDRF's goal is to progressively remove the impact of T1D from people's lives until we achieve a world without T1D. JDRF collaborates with a wide spectrum of partners and is the only organization with the scientific resources, policy influence and a working plan to bring life-changing therapies from the lab to the community. As the largest charitable supporter of T1D research, JDRF has invested nearly \$2B in research over the past 45 years and is sponsoring scientific research in 17 countries worldwide. For more information, please visit <http://www.jdrf.org>.

As a JDRF team member, you can look forward to interesting and challenging work, building strong relationships with fellow staff and our network of volunteers, and having a meaningful impact on the lives of everyone affected by this devastating disease.

Job Description

The Development Manager role is a great opportunity to join a strong Chapter team and work closely with the Executive Director and local leadership, regional teams and an outstanding group of volunteers to increase the reach and impact of the Kentucky & Southern Indiana Chapter.

The Development Manager will manage, evaluate, and expand campaigns that build and strengthen links to potential and existing volunteers and donors and grow the Kentucky & Southern Indiana Chapter's revenue through increased corporate, individual, volunteer, and other community involvement. He or she will organize and coordinate appropriate committees with volunteers to expand fundraising and non-fundraising programs.

Other responsibilities include:

- Serves as point person for assigned JDRF fundraising programs, including One Walk and Gala, providing year-round, strategic and tactical planning and execution.
- Responsible for event and major gift revenue generation.
- Works with staff leadership to formulate short and long term plans for event and market growth and sustainability.
- Understands and works with all event related online tools.
- Identifies and builds revenue-oriented relationships within community, corporate and individual/family constituent groups.

- Works closely with Outreach staff and volunteers to help build and strengthen pipelines.
- Identify, recruit, cultivate and steward volunteer leadership committee members for development opportunities.
- Develop assigned event budgets and timelines.
- Adheres to all organizational policies and procedures.
- Represents the best interests, professionalism and integrity of JDRF in all activities and relationships through a unified message of JDRF's mission and a commitment to organizational standards and leadership by personal example.
- Perform other duties assigned by the Executive Director.

Qualifications

- Three to Five years of fundraising experience.
- CFRE a plus.
- Knowledge of fundraising and non-event fundraising activities is a must.
- Candidate must be a self-starter.
- Strong verbal and written communication and presentation skills.
- Ability to interface with all levels of staff and volunteers.
- Excellent interpersonal skills.
- Computer literate.
- Bachelor's degree preferred or equivalent experience required.
- Ability to travel locally required. Occasional evening and weekend work required as needed.

Additional information

If you'd like to join our team, please submit your resume and cover letter with salary requirements to JDRF by clicking the job URL <http://smrtr.io/3mLZJ>

JDRF is an Equal Opportunity Employer