

Baptist Health Louisville is an acute 519-bed, not-for-profit hospital offering comprehensive hospital and medical services to our community for over forty years. Baptist Health Louisville has been recognized by U.S. News & World Report as the #1 hospital in the Metro Louisville area and is #3 in the state of Kentucky for 2019-20. More impressively, the hospital has achieved Magnet designation for excellence in nursing services three consecutive times from the American Nurses Credentialing Center's (ANCC) Magnet Recognition Program.

Employees at Baptist will notice a high level of ongoing educational opportunities where continuous learning is encouraged, supported and recognized. In addition to our outstanding work environment, Baptist Health offers employees a comprehensive range of benefits and employee incentive programs. Simply stated, we truly believe in taking care of our employees as well as we take care of our patients. Some of the ways we demonstrate this include:

- Outstanding employee benefit package with front-loaded PTO for new hires, extensive options for medical, dental, vision insurances. A vast amount of group employee benefits such as disability and life insurances.
- Competitive tuition and certification reimbursement program.
- Competitive pay and full relocation to qualified candidates.
- A work environment driven directly by our Mission, Vision and Values and guided by a Just Culture.
- Our Commitment to a safe environment for employees, patients and families.
- Our rich, long-standing reputation as the provider of choice throughout the Louisville metro region.
- Our commitment to ensuring Baptist Health Louisville is an inclusive equal opportunity employer.

We currently have an opening for an **Executive Director of Foundation** located at Baptist Health Louisville.

The Executive Director will work with the Foundation Board, the hospitals' executive teams, and the Baptist Health System Foundation executive leadership, for strategic and operational development of all philanthropic efforts, including but not limited to, capital campaigns, major gift portfolio management, planned giving, grants, annual giving and fundraising events to meet the Foundation's goals and objectives.

This position has overall responsibility for growing year-over-year, a comprehensive fundraising program that advances the mission of Baptist Health Louisville (BHLOU) and Baptist Health La Grange (BHLA), builds strong relationships within the community and helps maintain the margin of excellence in healthcare. Specifically, this includes planning and executing comprehensive annual and major gift campaigns to raise funds and coordinate fund raising through members of the Foundation Board, hospital staff, key volunteers, physicians, patients, corporate citizens and the public at large.

This key position leads the Foundation in all areas of fundraising, including but not limited to:

- Near-term and long-term strategic planning / execution,
- Prospect identification and cultivation
- Special events,
- Annual gifts,
- Grant management,

- Donor relations,
- Major gifts planning and portfolio management,
- Planned giving, and
- Face-to-face solicitations.

In addition to these duties, the Executive Director will be accountable to advance the mission of both Baptist Health Louisville (BHLOU) and Baptist Health La Grange (BHLAG) through philanthropy. This leader will demonstrate passion about the mission of providing the highest quality healthcare.

Qualifications

- Excellent oral and written communication skills with the ability to converse and influence the physicians, business leaders, employees and lay persons as to make a compelling case for support of the meaningful initiatives of Baptist Health.
- A results-oriented, accountable & charismatic leader, adept at planning, prioritizing, organizing, and follow-through. A passion for and the ability to articulate the vision of BHLOU & BHLAG.
- Demonstrated experience and successful track record in major fundraising initiatives, including the coordination and implementation of comprehensive annual and major giving programs.
- Must be a skilled major gift fundraiser with high net worth individual prospects and donors as he/she will serve as the lead fundraiser for the Baptist Health Foundation (BHF).
- Previous capital campaign experience preferred.
- Experience in coordinating and executing all aspects of marketing and public relations functions related to fundraising.
- Understanding of planned giving and applicable estate, trust and tax laws.
- Ability to lead and work in collaborative efforts.
- Strong management and administrative experience coupled with the ability to handle multiple complex fundraising activities simultaneously under deadline pressure.
- Possess strong business & financial acumen as well as analytical and critical thinking skills.

Minimum Education, Experience, Training, and Licensures Required:

- A bachelor's degree and preferably a Masters, CFRE or equivalent experience (7-10 years).
- 3-5 years of increasing philanthropic experience, preferably in a healthcare setting.
- Demonstrated experience running a successful capital campaign preferred

Interested candidates should apply at www.baptisthealth.com and access the career center to search for job R20020976 Executive Director of Foundation.